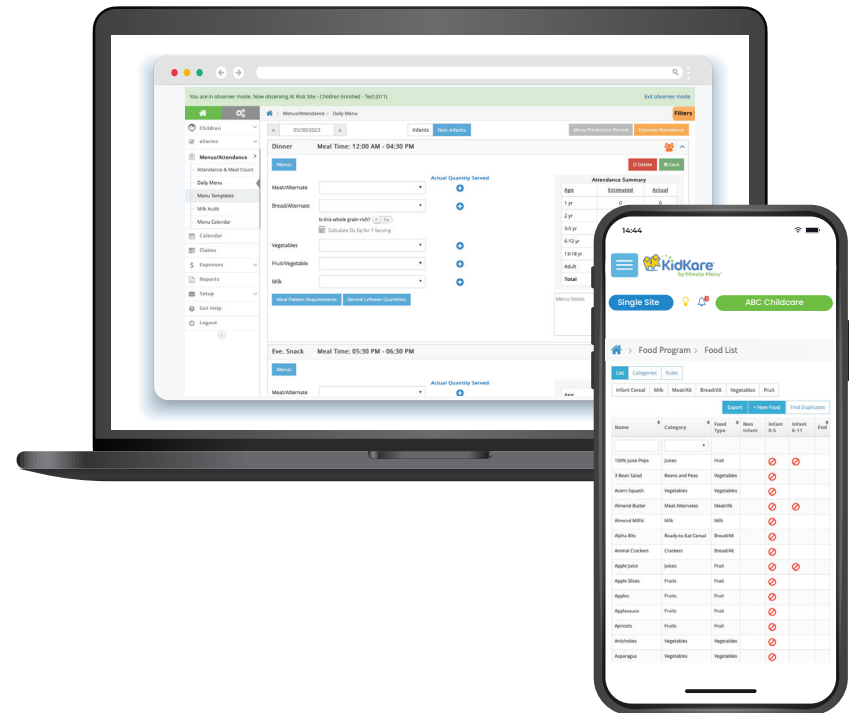




# KidKare by Minute Menu

Exceptional Program Fidelity for  
State Agencies



# Core Focus:

## CACFP Compliance

Maintaining Food Program fidelity requires compliance with regulations and cost principles.

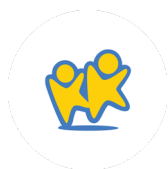
KidKare standardizes records, increases transparency, and promotes efficiencies for healthier outcomes.

## Audit Excellence

We're dedicated to helping State Review Staff use program funds to ensure wellness, growth, and development in children and adults. Our pre-audit records remotely free up time for technical assistance and avoid future errors.

## Fraud Mitigation

Fraud prevention is our top priority. We provide over 200 integrity checks to help states identify fraudulent behavior. Our solution helps address risk factors arising from inflationary food costs, staff shortages, and over-burdened State Review Staff.





*KidKare Data:*

**115,758,741+**

Healthy meals served

**2,711,340 +**

Children served

**63,673 +**

Childcare homes  
& centers served

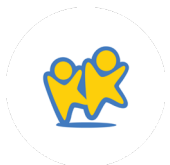




# **KidKare: State Agencies' Premiere Resources for Program Fidelity**

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- **State specific regulations programmed within the software**
- **Designed to mitigate errors and prevent deficiencies through 200+ audit checks**
- **Developed to connect state agencies with sponsors and providers for real-time visibility into program operations**
- **Comprehensive claim calculation methods including:**
  - **Actual Counts**
  - **Blended Meal Rate**
  - **Claiming Percentage**



# State Directors

Current issues:

BUDGET

COMPLIANCE

HR/STAFFING

OUTREACH/EXPANSION

USDA MANAGEMENT EVALUATION

## Standardized Recordkeeping

KidKare simplifies recordkeeping and reporting, providing documentation to meet federal and state compliance standards for all home and center sponsors.

## Technical Assistance

Real-time access to compliance errors allows state staff to efficiently address mistakes, improving participant success and program compliance.

## Budget Savings

KidKare saves at least 8 hours of staff time per review, removes the need for over 6 documents, and avoids the hassle of reviewing and validating compliance with regulations and policies. It also helps eliminate common reviewing findings and eliminates the need for terminal action in the long run.

## Remove Barriers to Participation

Childcare providers cite excessive paperwork as the main obstacle to child nutrition programs. KidKare software, accessible on any device, helps to increase compliance & ensure creditable meals are reimbursed.

| National & State Policies

| Claim Upload

| Technical Assistance

# Field Review Staff

Current issues:

COMPLIANCE

PILES OF PAPERWORK

INCONSISTENT ADMINISTRATIVE REVIEWS

LACK OF TIME

## Automate Free & Reduced-Price Forms

Electronically enroll children, capture state income eligibility from parents, including digital signatures. No paper, no incomplete docs, less mistakes.

## Electronic Processing

Stop searching for errors in documents and let KidKare's 200+ edit checks show potential non-compliance areas for State Review.

## Electronic Attendance & POS Meal Counts

State agencies can now restrict meal and attendance record recording to end-of-day for homes and point-of-service for centers, ensuring accuracy and timeliness.

## Observer Mode

Get instant participant records to pre-audit & save time on-site. KidKare helps State Reviewers provide technical assistance & enables agencies to monitor activities & verify data accuracy before claim.

| Individual Infant Menus

| Online Reviews

| Milk Audit

| State Controlled Food List

| Extensive Reports

| Grain Ounce Equivalents

# State Program Process

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1

## Alignment

Together we will align on your state specific needs. Solving for your current challenges, we can tailor our offerings to best suit your agency.

2

## Proposal

Our team will develop a proposal factoring into consideration programmatic needs (CACFP, ARAS, etc...), as well as the scope of implementation and timeline.

3

## Train

We will train your entire team, as well as every program participant on the full capabilities of the software.

4

## Policy Customization

We recognize that every state operates in a unique manner with local regulations in process. We will tailor our policy settings, reports and food lists to your specifications.

5

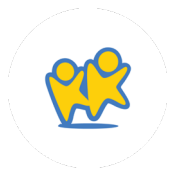
## Launch

To optimize sustainability, we will establish cohorts of program participants and develop a timeline based on your staff requests and programmatic needs.

6

## Implement

Your dedicated Project Manager will work to successfully onboard every program participant to eliminate all paperwork and submit claims through the software.



# State Case Study

## KidKare in Louisiana



Louisiana Department of Education has partnered with KidKare to provide our software to every CACFP participant in the state and establish a best-in-class system for State staff program management.

Seeing significant traction among those on-boarded and claiming, in March 2023, Louisiana made history by mandating the software for every site.

Today, every meal claimed in the state is counted, tracked and analyzed through KidKare. Participants have provided strong feedback that this has made the program more accessible than ever before and the State Team has seen staff efficiency, program friction mitigation and overall, improved program outcomes across the board.

**24**  
State Admins

**456**  
Sponsors

**993**  
Centers

**6,792**  
Home Providers

**571**  
SFSP

### Testimonials:

*"OMG! I just submitted my first claim through KidKare and it was HEAVEN!"*

*Thank y'all so much for all of your help and support!"*

- Provider

*"We had a site that was about to be removed from the program due to serious deficiencies. They started using KidKare and our next site visit they had a near perfect review!"*

- State Reviewer

*"I have had several sites that would have been removed from the program. The software does not allow them to make mistakes. Now, they've gone from serious deficiency to near perfect visits."*

- State Education Consultant

*"One of our newer sponsors was struggling with the paperwork for the food program. They started using KidKare and their next review was a complete 180 from the last visit!"*

- State Education Consultant

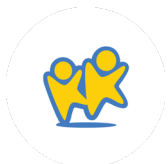
# Errors Captured



This case study illustrates the errors caught by our software in one of the Top 5 largest states in the nation over a year long period.

This representative sample of errors represents program dollars saved in a manner not possible using paper or manual processes.

ERROR	ERRORS NUMBER	COST if left undetected
<b>ERROR 16</b> No foods were served but child(ren) were in attendance for the given meal(s) for the listed age group	<b>836</b> ERRORS	<b>\$2,265.56</b>
<b>ERROR 87</b> Milk Audit resulted in milk shortage.	<b>595,408</b> ERRORS	<b>\$1,613,555.68</b>
<b>ERROR 49</b> A child was served after the child's enrollment expiration date was reached.	<b>52,461</b> ERRORS	<b>\$257,058.90</b>
<b>ERROR 51</b> Child served more than 2 meals & a snack or 2 snacks & a meal.	<b>32,495</b> ERRORS	<b>\$65,314.95</b>
<b>ERROR 44</b> A pending child was claimed – no signed enrollment is on file.	<b>19,819</b> ERRORS	<b>\$97,113.10</b>
<b>ERROR 100</b> At least 1 serving of bread/alt per day must be whole grain-rich.	<b>2,174</b> ERRORS	<b>\$5,891.54</b>
<b>ERROR 43</b> The child was claimed after the child was withdrawn from care.	<b>4,955</b> ERRORS	<b>\$24,279.50</b>
<b>TOTAL ERRORS:</b>	<b>708,148</b> ERRORS	<b>\$2,063,213.67</b>





## By The Numbers

In this case study of a Top 10 state, our team evaluated the KidKare difference in just one month of software use.

Total Meals Served	<b>1,804,749</b>
Average Total Reimbursement	<b>\$2,941,740.87</b>
Claim Errors Caught	<b>48,437</b> <i>Claim errors caught with our software.</i>
Money Saved from Claim Errors	<b>\$78,952</b> <i>Money back in reimbursement that could have been lost.</i>
Children with IEF and EF expired	<b>\$24,417</b> <i>Money back in reimbursement that could have been lost.</i>
No enrollment was on file for a child	<b>\$26,093</b> <i>Money back in reimbursement that could have been lost.</i>
Meals & Menus Errors	<b>233</b> <i>Daily menus were caught with no whole grain.</i>



## DID YOU KNOW?

KidKare is highly configurable to the needs of each agency. In this state, we created a tool to manage the department's specific Milk Audit requirements of limiting carryover to milk purchased in the last 5 days.



# KidKare Ecosystem

## State Directors:

- State Module
- Extensive Reports
- Observer Mode
- Reconciliation Tools
- Electronic Claims Integration
- Tailored Food List
- Real-Time Insights
- Claim Upload
- Technical Assist Platform
- Automated Free & Reduced Forms

## Sponsors:

- National & State Policies
- Extensive Reports
- Sponsor Master Menus
- Individual Infant Menus
- Electronic Claims Processing
- Observer Mode
- Grain Ounce Equivalents
- Milk Audit
- Real-Time Data
- Online Reviews
- Menu Production Records

## Homes, Centers & Independent Centers

### Enroll Kids Electronically

Enroll children and capture state-specific income eligibility electronically from parents. No more paper, no more cost of storage, no more missing documents.

### Food List

Create menus from a sponsor-controlled food list. Gone are the days of non-creditable food items on menus!

### Submit Claims Electronically

Submit claims electronically to eliminate late submission - and encourage better record keeping habits from the start.

### Track Attendance & Meals

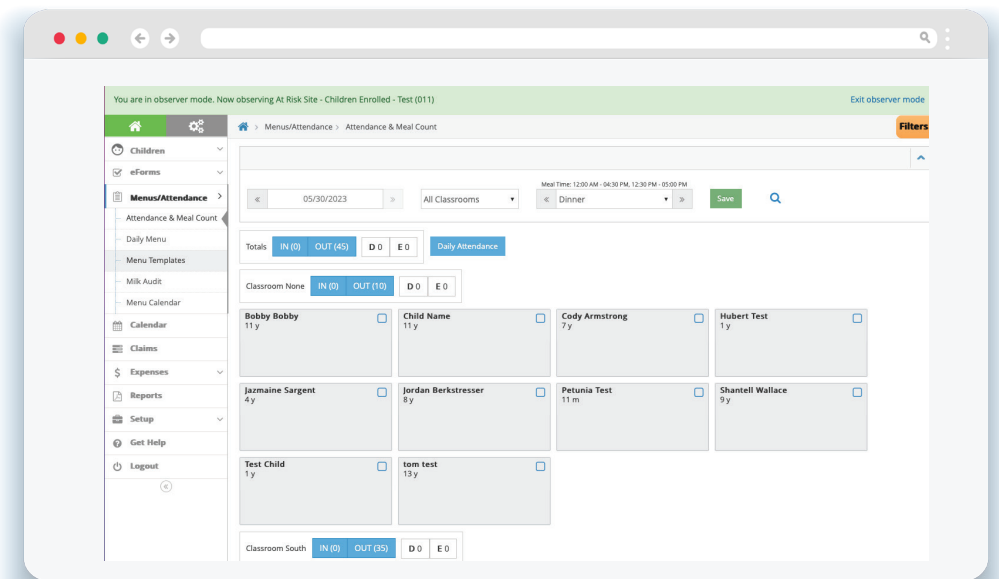
Take separate attendance and meal counts using any device.



# Oversight Efficiency

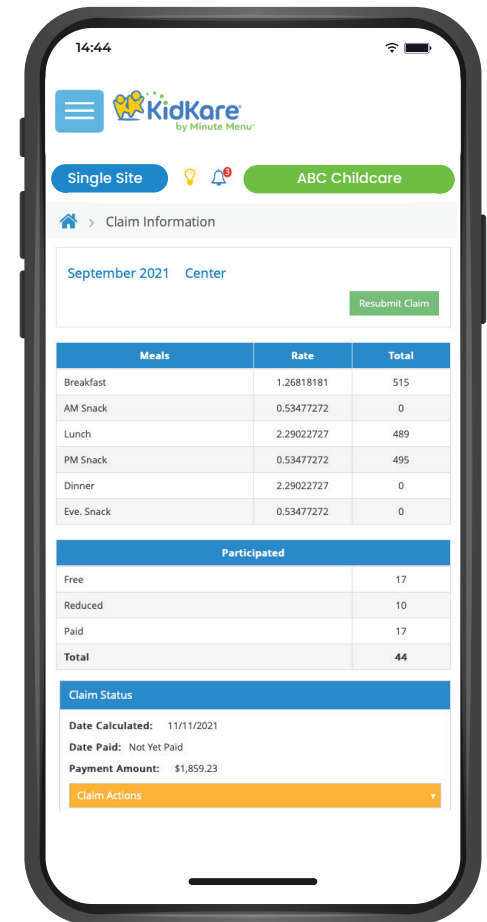
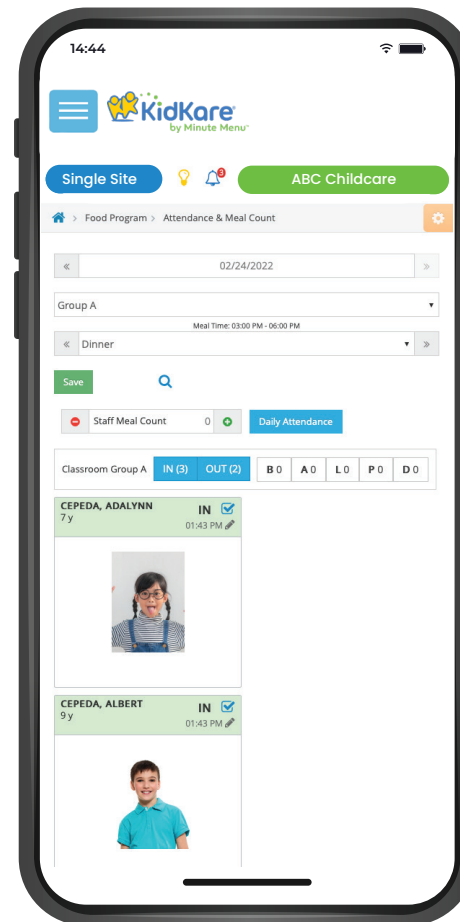
KidKare's Observer-Mode allows for transparent, read-only access to daily records of all program participants, across all program types.

This standardized, secure platform promotes efficiency by identifying precursors to non-compliance and reporting them to reviewers before they become systemic recurring non-compliance.



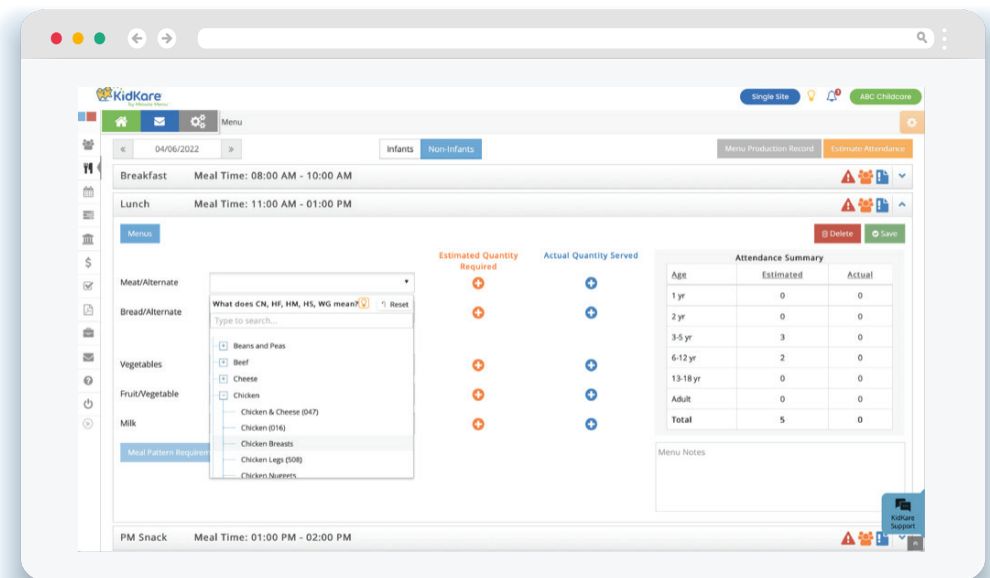
# Audit Excellence

We're dedicated to saving State Review Staff time through the ability to pre-audit records from any device, supporting effective use of regulatory expertise for providing technical assistance and ensuring that program funds facilitate equitable access to healthy meals in all communities.



# Program Integrity

KidKare offers over 200 edit checks to help states identify small mistakes before they rise to the scale and frequency of serious deficiency. Our solution helps address the risk factors arising from staff shortages, inflationary food costs, and overburdened State Review Staff.



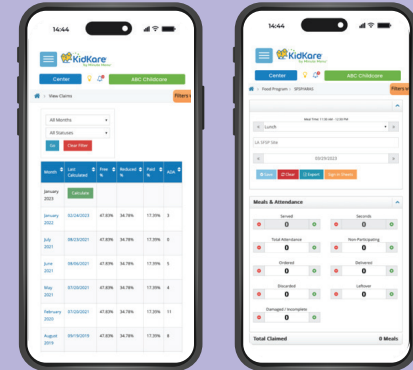
# CACFP

**KidKare pioneered online claiming and has provided innovative software solutions for State Agencies, CACFP participants, childcare providers and Sponsors for over 30 years.**



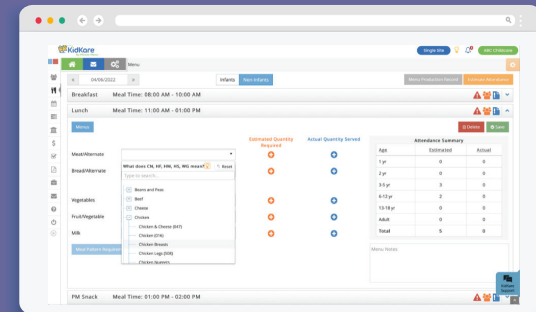
# At-Risk (ARAS)

We have expanded our offerings to support At-Risk After School programs with an upgraded experience for submitting their Meals & Attendance + Claims.



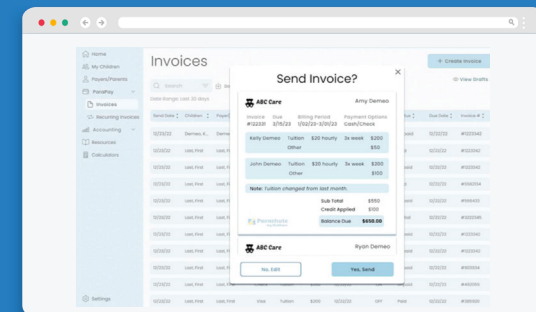
# SFSP

Summer Feeding Program features include but are not limited to counts, inventory, delivery tracking and more.



# Financial Admin

Receipts and Expenses are vital to upstanding business operations. Our Parachute platform covers robust financial operations.



# Training & Onboarding

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## Multi-Faceted Approach to State Participant Onboarding & Training

1

### Guided Online Training Portal

KidKare has developed an asynchronous training platform, delivered to participants emails, with video content, action items and homework to check understanding.

2

### On-Site Training

We will ensure that every member of the State team is well-versed in the software, equipped with the knowledge needed to support in the field. We offer the option to supplement this training with KidKare led regional participant sessions.

3

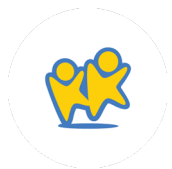
### Webinars & Live Instruction

From live webinars to Zoom calls, our team of expert trainers have developed a robust approach to virtual training.

## Dedicated Project Management

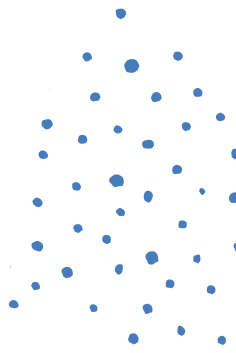
Every statewide implementation is led by a Dedicated Project Manager. This resource will be solely dedicated to your states efforts through the onboarding of all participants.

Your Project Manager will coordinate all implementation details including establishing policies, any product improvements requested, trainings and more.





# Market Comparison



	KidKare	Procare	Brightwheel
Attendance & Pos Meal Counts	✓	✓	✓
eForms	✓		✗
Tiering	✓		✗
Menus & Production Records	✓		✗
Nutrition Tools	✓		✗
Individualized Infant Menus	✓		✗
Milk Audit	✓		✗
Receipts & Non-Profit For Service Reporting	✓		✗
Monitoring	✓		✗
Serious Deficiency Process Tracking	✓		✗
Claims Calculation & Submission Batching	✓		✗
Capacity Verification	✓		✗
Issues CACFP Payments	✓		✗
Robust Reporting	✓		✗

# Comprehensive Reporting

Full Access

## Enterprise State Reporting

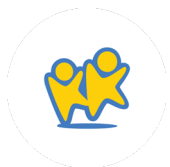
● Popular State Reporting / Fraud Protection listed in blue

### MENUS

- EZ Menu Report
- Master Menu List
- Provider Cycle Menu
- **Provider My Menu**
- **Scheduled Menus Report**
- Sponsor Cycle Menu Report
- **Center Monthly Menu Plan**
- Center Weekly Menu Plan (non-infants/infants only)
- Master Menu Monthly (non-infants/infants only)
- **Menu Production record (non-infants/infants only)**
- **Weekly Quantities Required**
- **Daily Transportation Log**
- **Infant Feeding Report**
- **Food Combinations**
- Food Frequency Rules
- Food List Export
- Food List with Effective Dates
- Food and Vitamin Analysis by Meal
- Foods Served by Week
- **Frequently Served Foods**
- Fruit/Vegetable Analysis
- **Monthly Milk Audit Summary**
- Provider/Center Menu Comments

### ATTENDANCE & MEAL COUNTS

- Daily Meal Worksheet
- **Weekly Attendance + Meal Count**
- Daily Attendance + Meal Count
- Full Month Attendance Worksheet
- **Claimed Attendance by Child**
- Claimed Attendance Summary
- **Claimed Foods and Attendance with Tier**
- **Duplicate Children Claimed**
- **5 Day Attendance**
- Claim Error Report
- **Office Error Report**
- Daily or Weekly In & Out Times
- **In & Out Times Attendance by Child**
- Meal Totals Report
- Provider/Center Daily Meal Count
- **Daily FRP Report**
- Actual vs Estimated Meal Counts
- Monthly Claimed Meal Counts by Age Group, by Child, or At-Risk
- **Monthly Paid Meal Counts by Age Group, by Child or At-Risk**



## CHILDREN/PARTICIPANTS

- Enrollment
- Free & Reduced-Price Forms
- **Verify FRP within Family**
- Income Eligibility List
- Child Roster
- **Child Racial Count Summary**
- Child Tier Expiration Analysis
- **Provider with Duplicate Children**
- **Provider/Child Residence Comparison**
- Tier 1 Qualifying Children
- At-Risk/SFSP Enrollment
- School-age Breakfast Approval
- **Children Claimed without Absence**
- **Children Not Claimed**
- Child List Export

## PAYMENTS

- Check ACH File
- **Check Payment Details**
- **Check Register**
- Check Register Batch Summary
- Check Transaction File
- **Claims Not Paid**
- Non-claim payment adjustments
- Year End Tax Summary

## CLAIMS

- **Provider Center Claim Totals**
- Claim Change Report
- **Claim Error Analysis Detail by Monitor**
- Claim Error Analysis Summary
- Track Received Claims
- Claims Not Received
- Enrollment/Days/Meals Edit Check Report
- **New Claiming Providers**
- State Claim Summary
- State Daily Claim Totals
- Participant Totals by Center
- **12 Month Claims Summary**
- **Claims Roster**
- Rate Summary
- Claim List Export

## RECEIPTS

- **Non-Profit Status**
- **Center Receipts Journal**
- Monthly Receipt Totals
- Labor Tally Sheet
- Receipt List Export

## REVIEWS/TRAINING

- Provider Due Review
- Home Visit Status
- **Child Attendance Reconciliation**
- **Claim and Review Comparison**
- **Children Not Seen at Review**
- Monitored Meal Pattern Break
- Projected Visit Dates
- **Claiming Special Days**
- **Providers Not Reviewed**
- Sponsor Review Worksheet
- Block Claim Review
- Review History + Status Report
- Sponsor Review Summary
- Provider Training Hours Summary
- **Providers Not Trained**
- Training List Export
- Review List Export

## PROVIDER/CENTER

- Provider Info Summary
- **Center Info Summary**
- Provider License Expiration
- **Racial Count Summary**
- Providers Added
- Center Enrollment Statistics
- **Center Error Summary**
- Center Disallowance Export
- Providers Changing Tier
- School Tier Comparison
- **Serious Deficiency List**
- Serious Deficiency Detail
- Serious Deficiency Export
- Center Summary Export
- **Provider List Export**
- **Center List Export**

Basic Access

### State Reporting

Claimed Food & Attendance	Information Export
Claimed Attendance Detail Report	Claim Reports
5 Day Attendance Report	



# Outcome Evaluation

We seek to partner on success outcomes that best serve administrative effectiveness.

Our comprehensive reporting can be tailored to produce meaningful results and quantitative analysis for informed decision making.

Common measures of success include:

- Serious Deficiency Reduction
- Claims Errors Prevented
- Avg. Total Reimbursement
- # of Sites Actively Claiming
- Infant Care % Increase
- Reduction In Staff Time Allocated
- \$ Saved From Claim Errors
- Growth in Participation Rates

# About KidKare

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## Industry Partnerships:





# Let's Connect!

**Our secure software is an administrator's greatest resource in protecting program fidelity.**

Scan our QR code.

